

FEBRUARY 2019

# CEO REPORT

CURRENT PERFORMANCE ■ FISCAL REPORTS ■ UPCOMING EVENTS ■ CURRENT PROJECTS



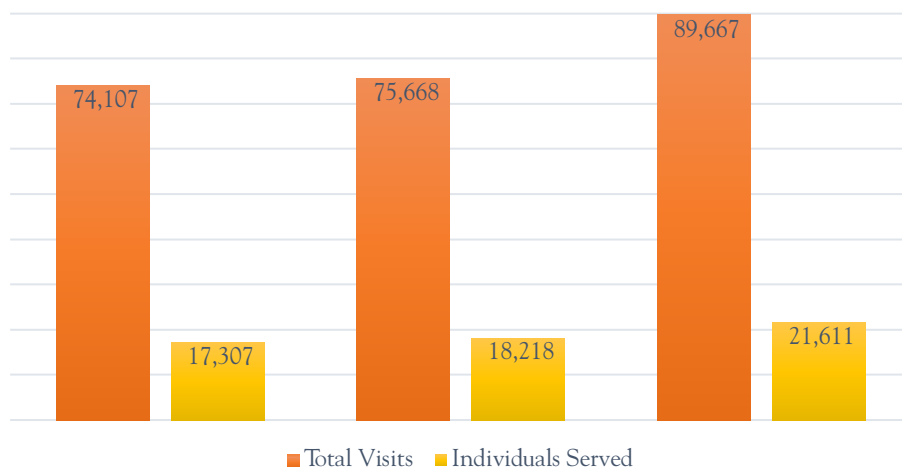
# current PERFORMANCE



TRAINING TAA EMPLOYMENT SERVICES WIOA PATH GOING PRO



## Service Center Traffic Patterns



## PATH Performance PY 2017

	Work Participation Rate		Total Participants		Total Employed		Avg Wage (After 90 days)	Number in Training	
	Actual	Target	GLB	MI	GLB	MI	GLB	GLB	MI
FY 2017	64%	50%	1,429	20,120	732	10,720	\$9.80	260	4,096
FY 2018	74%	50%	1,268	16,851	674	8,821	\$10.13	386	3,522

## WIOA Performance PY 2017

	Employment Rate (2 <sup>nd</sup> Qtr after Exit)		Employment Rate (4 <sup>th</sup> Qtr after Exit)		Median Earnings (2 <sup>nd</sup> Qtr after Exit)		Credential Attainment Rate	
	Target	Actual	Target	Actual	Target	Actual(Tgt)	Target	Actual
WIOA Adult	83%	91.3%	74%	85.6%	\$5,870.00	\$5,550.00 (94.5%)	48%	88.2%
WIOA Dislocated Worker	89%	95.1%	79%	91.9%	\$7,500.00	\$6,852.00 (91.4%)	48%	87.9%
WIOA Youth	55%	76.7%	57%	85.2%	N/A	N/A	63%	75%
Wagner-Peyser	67%	72.1%	64.0%	69.7%	\$5,650	\$4447 (78.7%)		
Average (All Programs)		116%		122.6%		88.2%		162%

## Going Pro Talent Fund (Skilled Trades Training Fund)

	Applications Sub- mitted	Applications Awarded	Total Amount Awarded	# of Employees Trained
FY 2017	33	30	\$1,435,776.30	1834
FY 2018	51	49	\$2,250,187	2154
FY 2019	75	52	\$1,925,404	2120

*Subsection: Program Reports: will be provided as an attachment to CEO Report on a Periodic Basis*





# current PROJECTS



WORKING FOR EMPLOYERS AND JOB SEEKERS!





# Going Pro Talent Fund

Near the end of 2018, the Michigan Talent Investment Agency released the award selections for the Fiscal Year 2019 Going Pro Talent Fund. The Going Pro Talent Fund, formerly known as the Skilled Trades Training Fund, makes awards to employers to assist in training, developing and retaining current and newly hired employees. Training funded by the Talent Fund must be short-term and fill a demonstrated talent need experienced by the employer. Training must lead to a credential for a skill that is transferable and recognized by industry.

Access to Going Pro Talent Funds in this region is possible only through a proprietary grant process spearheaded by Great Lakes Bay Michigan Works! We partner with local economic developers as well as regional training providers and chambers of commerce to refer employers to the application process. Great Lakes Bay Michigan Works! holds employer information sessions each summer to help them successfully apply for Going Pro Talent funds.



The FY2019 program awarded \$29,458,110 statewide. Great Lakes Bay Michigan Works! submitted 75 grant applications totaling approx. \$4 million. Of those, 56 regional employers were awarded \$1,925,404 to support the training of XXXX new and existing employees.

Since the program's inception in 2014, Great Lakes Bay Michigan Works! has helped over 100 employers and over 6,000 employees!

## Marshall Plan for Talent

The Marshall Plan for Talent is an innovative approach to better preparing Michigan students and adults for the jobs of today and tomorrow. The Marshall Plan will invest \$100 million over five years to revolutionize Michigan's education system through career exploration, evolution-to-competency based learning, business and education collaboration and creation of multiple career pathways.

On Dec 17, Michigan's Department of Talent and Economic Development announced the award of the 1st round of innovation grants totaling nearly \$15



Talent consortia are the foundation of the Marshall Plan for Talent. They are a collaboration of stakeholders from industry, education and community organizations that come together in a formal partnership to identify specific talent gaps and develop innovative solutions to close that gap. These groups are not limited by location, size or type of industry and education.



All components of the talent consortium are involved in **engaging parents**.

million. Innovation grants are competitive funds managed by a talent consortium which can be used for curriculum creation, project-based certification programs, equipment, full-time staff, industry mentors, professional development, competency-based pilot programs, cybersecurity incentives, career navigators and teacher shortage relief programs.

Of those nine consortia, two are based in the Great Lakes Bay Region. These organizations were awarded nearly of \$6.5 million.

- **The Central Michigan Talent**

**Consortium** targets career pathways for manufacturing/professional trades and healthcare as the industries with the highest wage and highest demand in the region. The consortium will focus on creating a workplace citizenship curriculum, developing a career navigation system with career pathway planning, promotion and awareness.

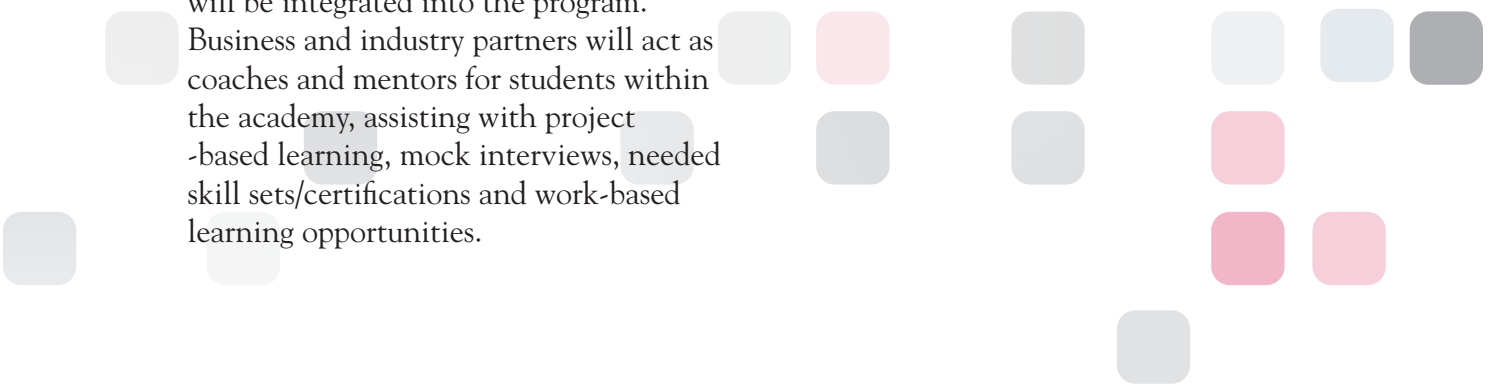
- **Michigan's M-46 Talent Consortium,** led by Saginaw ISD and Muskegon ISD, propose a career academy, competency-based learning model that is comprehensive and focused on career pathways in the manufacturing, construction, automotive, IT and healthcare fields. The "M-46" model includes robust work-based learning using Muskegon Made as a template. Soft skills will be integrated into the program. Business and industry partners will act as coaches and mentors for students within the academy, assisting with project-based learning, mock interviews, needed skill sets/certifications and work-based learning opportunities.

## Demonstration Project Grant

Last month, Great Lakes Bay Michigan Works received a Talent Investment Agency Demonstration Project Grant for \$400,000 to continue the successful Fast Start program to meet the needs of employers across the region.

- Accelerated welding training in partnership with Merrill Institute
- Accelerated Medical Assistant Training through Delta College developed in collaboration with regional healthcare systems
- Chemical Process Operator Fast Start training through Delta College

This grant will continue and expand the success of these accelerated training programs in training at least 61 participants across the three programs.





# MiCareer <sup>Middle Michigan</sup> Quest™

As part of a longer term employer pipeline strategy, Great Lakes Bay Michigan Works! is partnering with Michigan Works! Region 7B to provide MiCareer Quest Middle Michigan (MICQMM) to our combined 11 county service area. MICQMM is a hands-on career exploration event targeting middle and high school students. Scheduled for October 30, 2019 at Saginaw Valley State University, MICQMM will expose as many as 10,000 students to careers in Agribusiness, Advanced Manufacturing, Construction, Healthcare and IT. We

anticipate over 100 employers will demonstrate what careers look like and what skills and education are required to be prepared for those careers. Information meetings are scheduled for early March for employers and partners to get involved.

MiCareer Quest was created by West Michigan Works! five years ago. Their proven model for this career exploration event has been shared with the Michigan Works! Network and is being offered locally throughout the state.





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upcoming

# EVENTS

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IMPACTING OUR REGION THROUGH ACTION!



# Additional Events

- **Feb \*** - 3U[hWZaafWfS] [ Y, 3^ S Service Center
- **Feb #** - 3U[hWZaafWfS] [ Y, ? [V'S V Service Center
- **Feb 21** - Multi-Company Job Fair, Construction, Saginaw Service Center
- **Feb 22** - 3U[hWZaafWfS] [ Y, Bay City Service Center
- **Feb 26** - "Home for Opportunity Tour," Delta College
- **Feb 28** - Multi-Company Job Fair, Construction, Mt. Pleasant Service Center
- **Mar #-** 3U[hWZaafWfS] [ Y, ESY[ Si Service Center
- **Mar 1** - Veterans Job Fair, Saginaw/ Midland Service Centers
- **Mar 5** - MMMCQ Information Session, Saginaw/ Midland Service Centers
- **Mar 6** - MMMCQ Information Session, BAISD Educational Service Center
- **Mar 7** - MMMCQ Information Session, Mt. Pleasant/ Alma Service Centers



# FISCAL



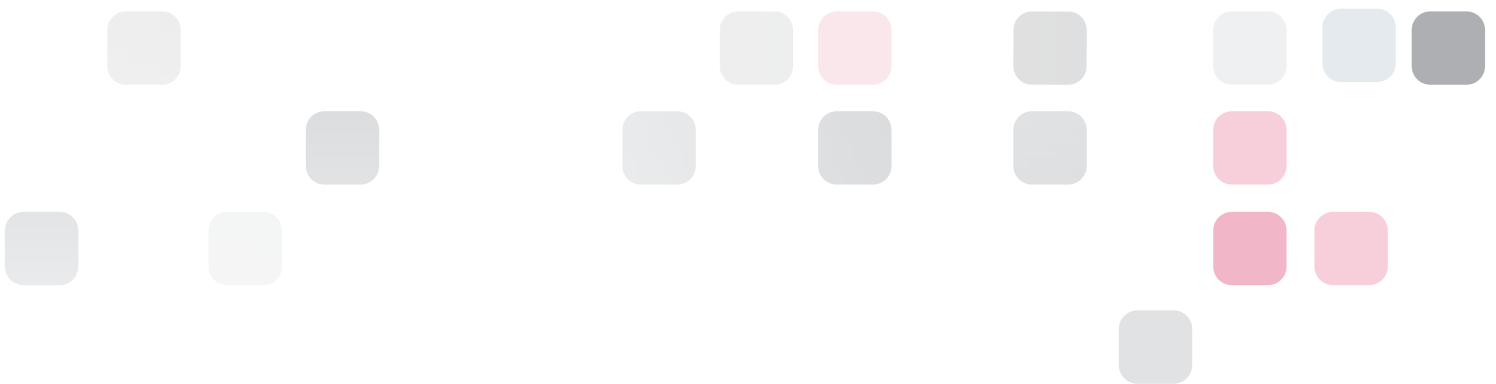
DATA FOR IMPACTFUL DECISION MAKING



# Local Funding

Local Program Fund Allocations for FY 2017 & 2018

Program	Funding PY 2018	Funding PY 2017	Difference	Change
Employment Services	\$718,407.00	\$ 766,197.00	\$ (47,790.00)	-6.2%
WIOA Adult	\$1,136,206.00	\$1,406,062.00	\$ (269,856.00)	-19.2%
WIOA Dislocated Worker	\$1,388,951.00	\$1,595,284.00	\$ (206,333.00)	-12.9%
WIOA Youth	\$1,697,750.00	\$1,498,386.00	\$ 199,364.00	13.3%
Trade Act	\$1,507,574.00	\$1,652,503.00	\$ (144,929.00)	-8.8%
PATH/TANF/SNAP	\$4,757,225.00	\$ 4,298,462.00	\$ 458,763.00	10.7%
TOTAL	\$11,206,113.00	\$11,216,894.00	\$ (10,781.00)	-0.1%



# GREAT LAKES BAY MWA FISCAL REPORT

## OVERALL FUND EXPENDITURE BALANCE & YTD PROJECTIONS

TITLE	TOTAL MWA AVAILABLE FOR FY 2018/2019	TOTAL MWA BUDGETED	MWA EXPEND. THROUGH 12/31/18	MWA EXP.% THROUGH 12/31/18	PROJECTED MWA EXP. THROUGH END OF FY	PROJECTED % MWA EXP. THROUGH END OF FY	PROJECTED MWA (OVER EXPENDED)/ UNDER EXPENDED	PROJECTED MWA (OVER EXPENDED)/ UNDER EXPENDED%
Employment Services*	\$ 718,407	\$ 718,407	\$ 76,344.81	11%	\$ 305,379.24	43%	\$413,028	57%
WIOA Adult*	\$ 1,136,206	\$ 1,136,206	\$ 358,404.62	32%	\$ 1,433,618.48	126%	-\$297,412	-26%
WIOA DW**	\$ 1,388,951	\$ 1,388,951	\$ 246,859.13	18%	\$ 987,436.52	71%	\$401,514	29%
WIOA Youth**	\$ 1,697,750	\$ 1,697,750	\$ 296,415.96	17%	\$ 1,185,663.84	70%	\$512,086	30%
Community Ventures**	\$ 1,150,586	\$ 1,150,586	\$ 62,941.00	5%	\$ 251,764.00	22%	\$898,822	78%
TRADE ACT	\$ 1,507,574	\$ 1,507,574	\$ 160,158.12	11%	\$ 640,632.48	42%	\$866,942	58%
PATH TANF	\$ 4,584,560	\$ 4,584,560	\$ 1,098,141.56	24%	\$ 4,392,566.24	96%	\$191,994	4%
Serv Cntr Ops & Hi-Conc Yth***	\$ 148,473.00	\$ 148,473.00	\$ 87,027.77	59%	\$ 348,111.08	234%	-\$199,638	-134%
Strategic Plan Funds (Discretionary non-Federal)	\$ 159,890.00	\$ 159,890.00	\$ 18.50	0%	\$ 775.00	0%	\$159,115	100%
SNAP	\$ 172,665.00	\$ 172,665.00	\$ 39,528.76	23%	\$ 158,115.04	92%	\$14,550	8%
TOTALS	\$ 12,665,062.00	\$ 12,665,062.00	\$ 2,425,840.23	N/A	N/A	N/A	N/A	N/A

\*Can carry-in unexpended balance up to 100% of 2017/2018 Allocation into 2018/2019

\*\* Can carry-in unexpended balance up to 100% of 2017/2018 Allocation into 2018/2019

# Of months: July-June FY 3

# Of months: Oct-Sept. FY 3

12

1 January 2019 the state awarded GLBMW a \$400,000 Fast Start Innovation grant. Most if not all of the "extra" Adult expenditures incurred to date will be offset by this grant.

2 Community Ventures, a new fund for 2018/2019 report.

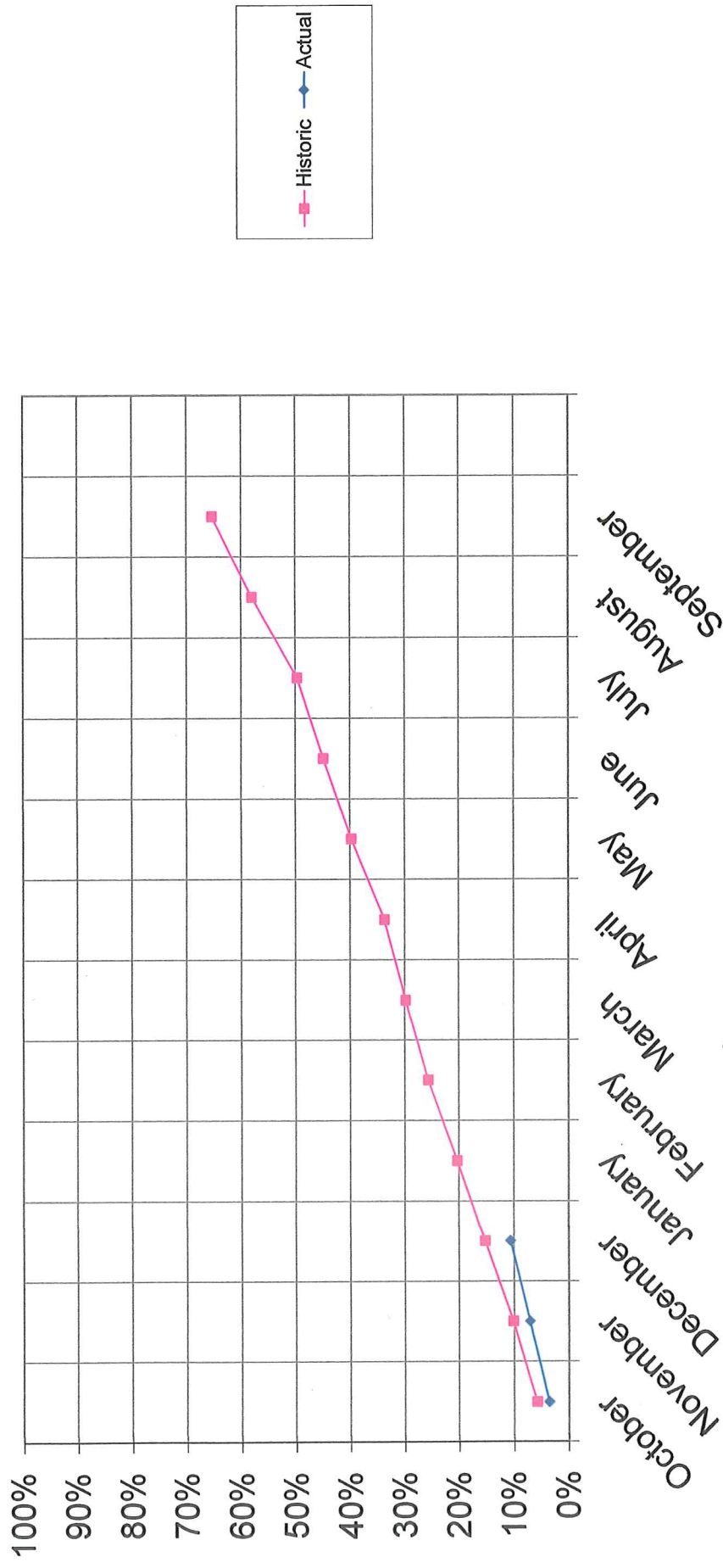
3 Service Center Operations and Hi-Concentration Youth funds are ancillary to GLBMW's WIOA formula funds. The state has allocated these two funding sources to all MWA's for specific purposes: SCO funds are used for 1 Stop Center expenses only. HI-C Youth funds are used to serve harder-to-serve Youth participants only. Both funding sources are "in addition to" WIOA formula funds and are typically expended fully before the Program Year end and are usually not carried into the next FY.



## GLBMWA ADMINISTRATION OFFICE

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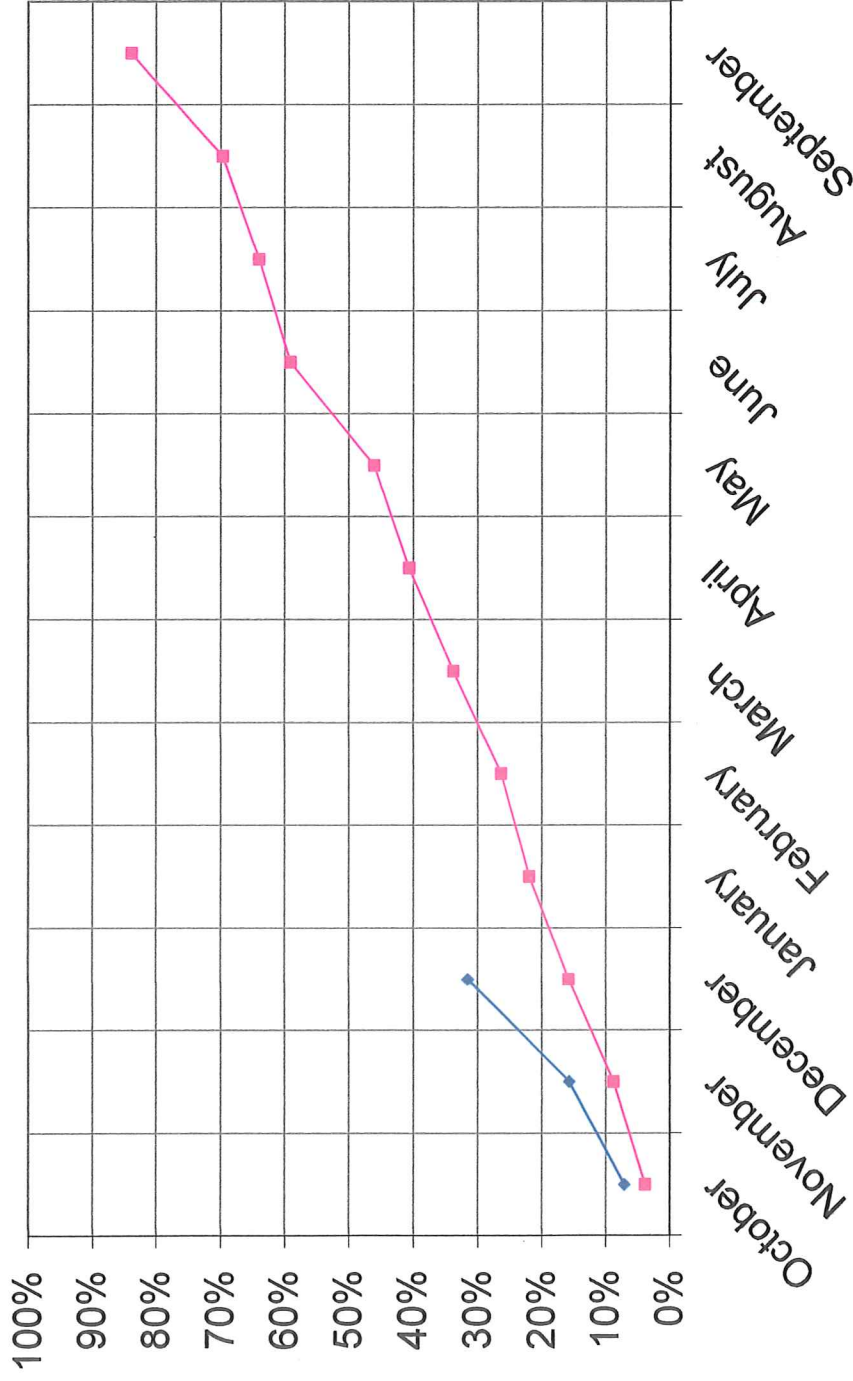
# GLBMW Employment Services Analysis 2018/2019 PY Allocation = \$718,407



\*Actual data is based on the GLBMW expenditures as a percentage of allocation for the PY 2018/2019.

\*Historic data is based on data compiled from PY 2015/2016, 2016/2017 & 2017/2018.

# **GLBMW Adult Analysis 2018/2019 PY** **Allocation = \$1,136,206**



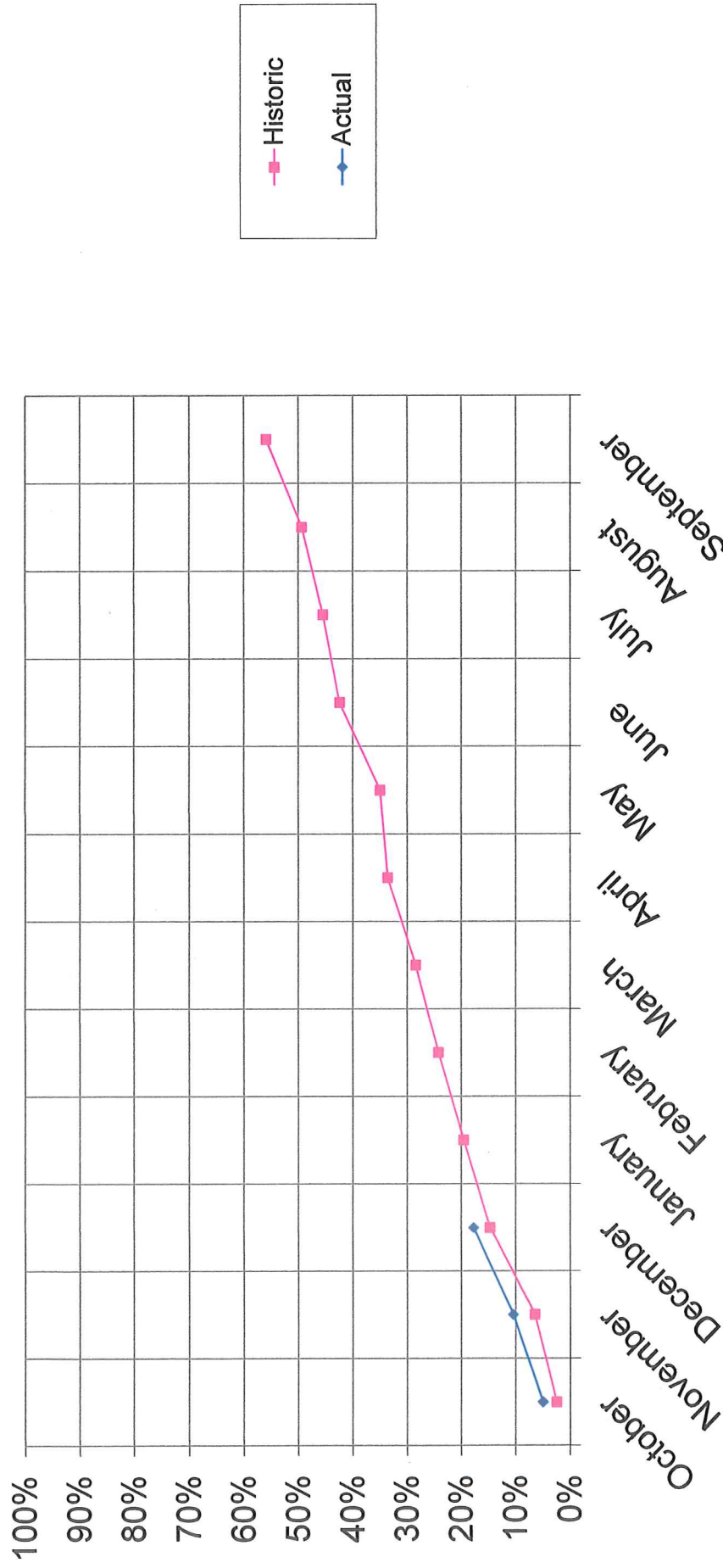
\*Actual data is based on the GLBMW expenditures as a percentage of allocation for the PY 2018/2019.

\*Historic data is based on data compiled from PY 2015/2016, 2016/2017 & 2017/2018.



# GLBMW DISLOCATED WORKER Analysis 2018/2019 PY

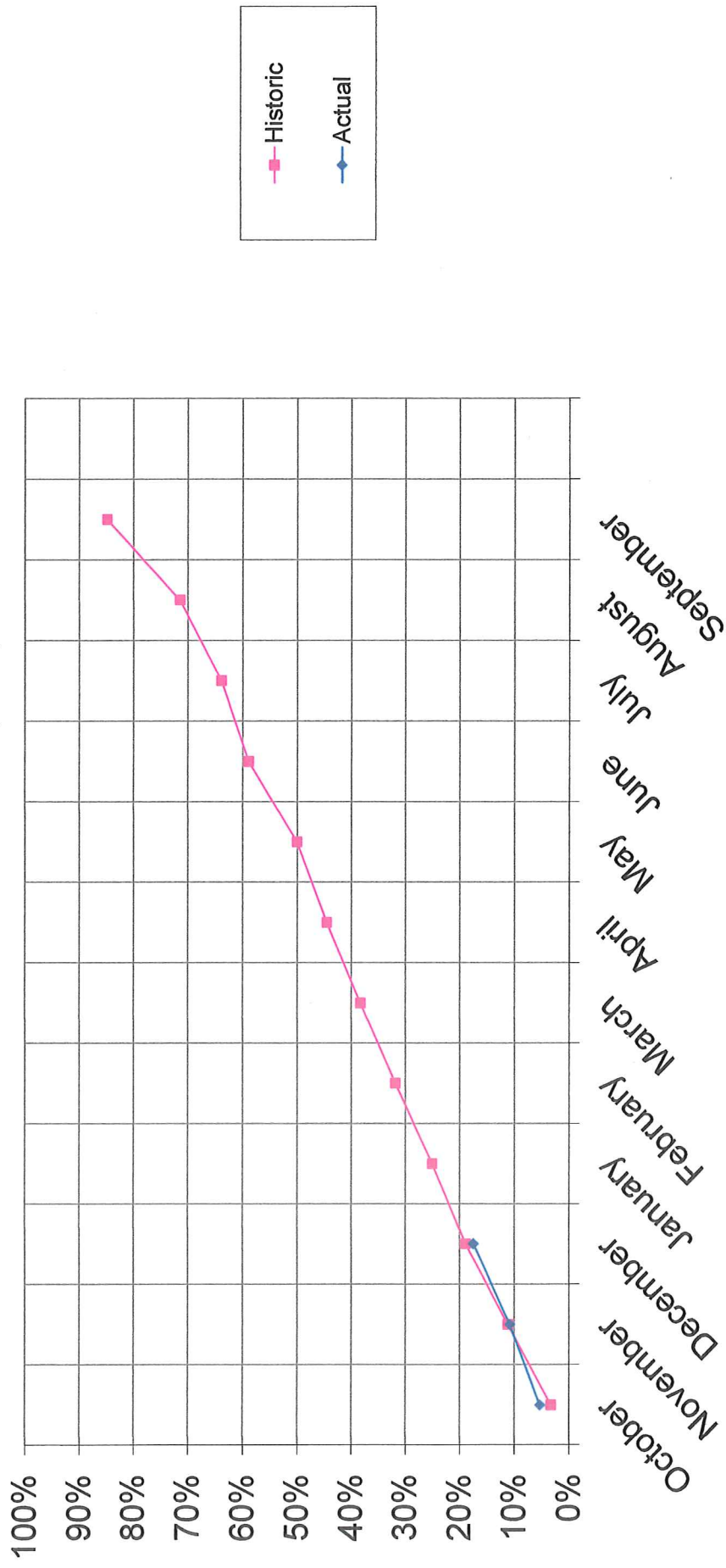
## Allocation = \$1,388,951



\*Actual data is based on the GLBMW expenditures as a percentage of allocation for the PY 2018/2019.

\*Historic data is based on data compiled from PY 2015/2016, 2016/2017 & 2017/2018.

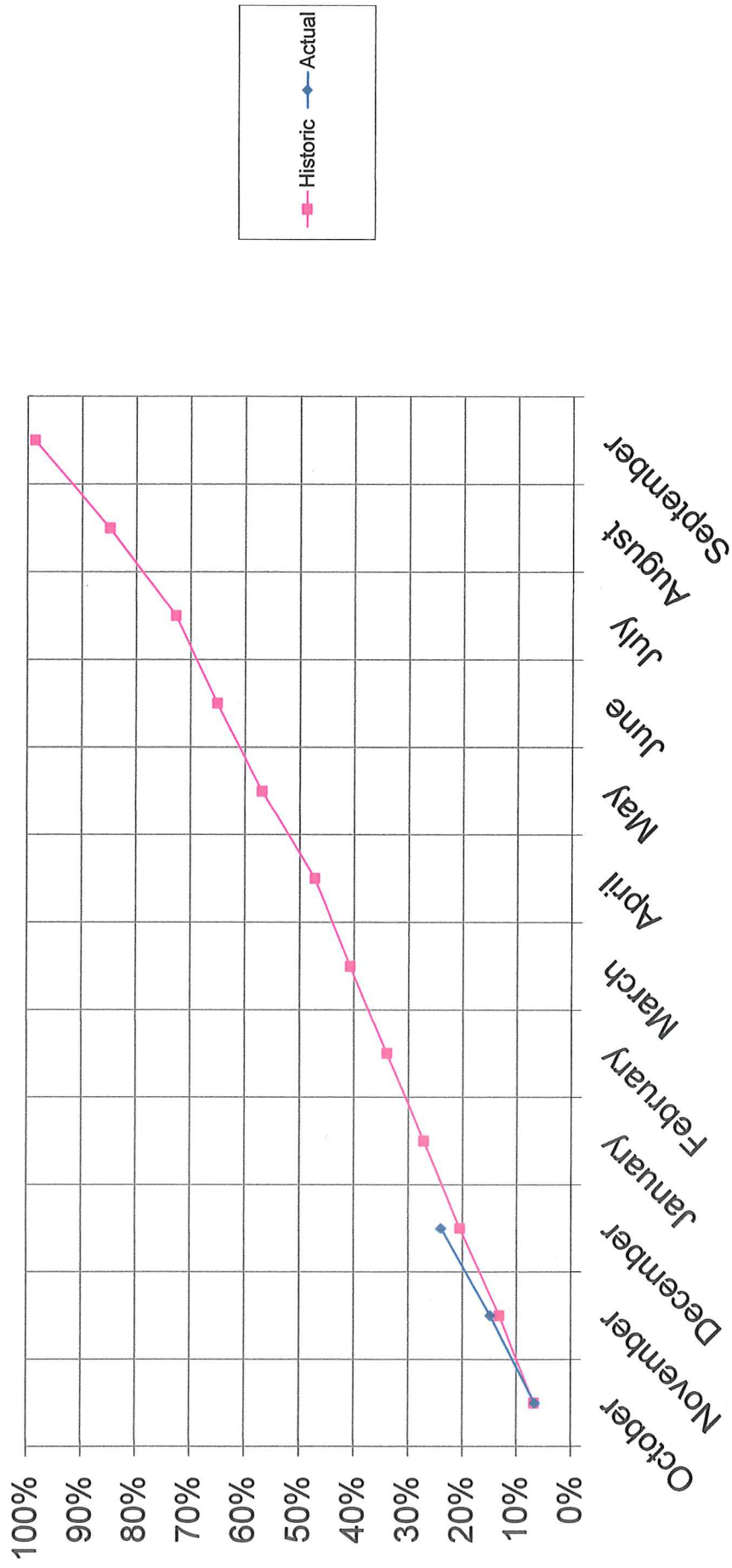
# **GLBMW Youth Analysis 2018/2019 PY** **Allocation = \$1,697,750**



\*Actual data is based on GLBMW expenditures as a percentage of allocation for the PY 2018/2019.  
 \*Historic data is based on data compiled from PY 2015/2016, 2016/2017 & 2017/2018.



# **GLBMW PATH Analysis 2018/2019 PY** **Allocation = \$4,584,560**



\*Actual data is based on GLBMW expenditures as a percentage of allocation for the PY 2018/2019.

\*Historic data is based on data compiled from PY 2015/2016, 2016/2017 & 2017/2018.

**GREAT LAKES BAY MICHIGAN WORKS!**  
**REPORT OF CLAIMS PAID**  
**10/01/2018 THROUGH 12/31/2018**

PAID TO	DATE	CLAIM NUMBER	AMOUNT
21ST CENTURY MEDIA - MICHIGAN	12/12/2018	0003002	80.70
ACE AMERICAN ALARM COMPANY	12/6/2018	0002627	216.00
ACT, INC.	11/8/2018	0001442	475.56
ACT, INC.	11/8/2018	0001442	340.44
ACT, INC.	12/6/2018	0002667	41.96
ACT, INC.	12/6/2018	0002667	30.04
ACT, INC.	12/12/2018	0002983	783.28
ACT, INC.	12/12/2018	0002983	560.72
APPLIED IMAGING	10/24/2018	0000663	38.84
APPLIED IMAGING	10/24/2018	0000663	745.02
APPLIED IMAGING	11/21/2018	0001988	53.08
APPLIED IMAGING	11/21/2018	0001988	616.37
APPLIED IMAGING	12/20/2018	0003383	58.33
APPLIED IMAGING	12/20/2018	0003383	400.36
AT&T	10/10/2018	0000240	356.38
AT&T	10/25/2018	0000770	1,292.10
AT&T	10/31/2018	0000948	259.03
AT&T	11/7/2018	0001406	848.79
AT&T	11/14/2018	0001664	356.38
AT&T	12/6/2018	0002624	1,290.41
AT&T	12/6/2018	0002670	259.98
AT&T	12/6/2018	0002671	850.22
AT&T	12/12/2018	0003005	356.38
AT&T INTERNET	10/17/2018	0000451	45.52
AT&T INTERNET	12/6/2018	0002672	45.52
AT&T INTERNET	12/6/2018	0002672	9.25
AT&T INTERNET	12/19/2018	0003319	45.52
AT&T INTERNET	12/19/2018	0003319	9.25
AT&T TELECONFERENCE SERVICES	11/15/2018	0001723	6.20
AT&T TELECONFERENCE SERVICES	12/12/2018	0002965	30.93
AUDIO CENTRAL ALARM, INC.	12/19/2018	0003309	648.00
BATKOSKI, ANN	11/7/2018	0001390	254.52
BATKOSKI, ANN	12/6/2018	0002630	299.21
BAY AREA CHAMBER OF COMMERCE	10/17/2018	0000452	50.00
BAY AREA CHAMBER OF COMMERCE	10/24/2018	0000744	30.00
BAY AREA CHAMBER OF COMMERCE	12/26/2018	0003476	270.00
BAY ARENAC COMMUNITY HIGH SCHOOL	10/24/2018	0000642	7,667.24
BAY ARENAC COMMUNITY HIGH SCHOOL	11/21/2018	0001989	2,824.49
BAY ARENAC COMMUNITY HIGH SCHOOL	12/19/2018	0003300	4,701.85
BAY COUNTY DEPT OF WATER AND SEWER	10/31/2018	0000946	129.82
BAY COUNTY DEPT OF WATER AND SEWER	10/31/2018	0000947	69.62
CDW GOVERNMENT, INC	10/25/2018	0000768	3,350.74
CDW GOVERNMENT, INC	12/11/2018	0002918	200.00
CHARTER COMMUNICATIONS	10/4/2018	0000107	645.08
CHARTER COMMUNICATIONS	10/4/2018	0000107	805.08
CHARTER COMMUNICATIONS	10/17/2018	0000426	644.51
CHARTER COMMUNICATIONS	11/7/2018	0001404	645.08
CHARTER COMMUNICATIONS	11/7/2018	0001404	805.08
CHARTER COMMUNICATIONS	11/15/2018	0001722	644.51
CHARTER COMMUNICATIONS	12/6/2018	0002614	645.08
CHARTER COMMUNICATIONS	12/6/2018	0002614	805.08
CHARTER COMMUNICATIONS	12/19/2018	0003304	644.51
CIGNYS	10/25/2018	0000778	77,898.36
CITY OF MIDLAND	12/19/2018	0003318	134.79
CITY OF MIDLAND	12/19/2018	0003318	14.48
CLARK, CRAIG	11/7/2018	0001391	219.09
CLARK, CRAIG	12/12/2018	0002974	153.69
CONLEY'S SECURITY AGENCY INC	12/12/2018	0003007	2,416.90
CONLEY'S SECURITY AGENCY INC	12/12/2018	0003008	2,925.72
CONSUMERS ENERGY	10/10/2018	0000238	1,472.80



**GREAT LAKES BAY MICHIGAN WORKS!**  
**REPORT OF CLAIMS PAID**  
**10/01/2018 THROUGH 12/31/2018**

CONSUMERS ENERGY	10/10/2018	0000239	81.47
CONSUMERS ENERGY	10/10/2018	0000238	158.21
CONSUMERS ENERGY	10/10/2018	0000239	8.75
CONSUMERS ENERGY	11/7/2018	0001384	1,415.74
CONSUMERS ENERGY	11/7/2018	0001385	301.04
CONSUMERS ENERGY	11/7/2018	0001405	130.77
CONSUMERS ENERGY	11/7/2018	0001385	32.34
CONSUMERS ENERGY	11/8/2018	0001491	152.08
CONSUMERS ENERGY	11/8/2018	0001443	1,264.09
CONSUMERS ENERGY	11/8/2018	0001491	1,415.74
CONSUMERS ENERGY	12/12/2018	0002985	1,542.05
CONSUMERS ENERGY	12/12/2018	0002998	1,423.36
CONSUMERS ENERGY	12/12/2018	0002999	832.99
CONSUMERS ENERGY	12/12/2018	0003006	222.43
CONSUMERS ENERGY	12/12/2018	0002998	152.90
CONSUMERS ENERGY	12/12/2018	0002999	89.48
COVENANT MEDICAL CENTER, INC	12/12/2018	0003052	123.30
DELTA COLLEGE	11/7/2018	0001364	2,836.00
DELTA COLLEGE	11/7/2018	0001364	829.00
DELTA COLLEGE	11/7/2018	0001375	55,508.00
DELTA COLLEGE	11/14/2018	0001653	67.00
DELTA COLLEGE	11/15/2018	0001725	12,271.00
DELTA COLLEGE	11/15/2018	0001725	45,462.00
DELTA COLLEGE	11/28/2018	0002171	850.00
DELTA COLLEGE	12/13/2018	0003068	25,663.00
DELTA COLLEGE	12/13/2018	0003068	95,730.00
DOW CHEMICAL, MIOPS LEARNING	10/18/2018	0000493	159,410.35
DOWNTOWN AREA DEVELOPMENT	10/17/2018	0000449	31,354.16
DOWNTOWN AREA DEVELOPMENT	11/14/2018	0001661	31,354.16
DOWNTOWN AREA DEVELOPMENT	12/5/2018	0002577	31,354.16
DOYAL, WONZELLA	10/31/2018	0000925	249.07
DOYAL, WONZELLA	11/14/2018	0001657	137.34
DOYAL, WONZELLA	11/28/2018	0002164	171.13
DOYAL, WONZELLA	12/13/2018	0003054	117.72
DOYAL, WONZELLA	12/19/2018	0003321	171.68
EBTS-NPP, LLC	10/17/2018	0000448	9,105.00
EBTS-NPP, LLC	11/14/2018	0001660	9,105.00
EBTS-NPP, LLC	12/5/2018	0002576	9,105.00
EDMENTUM, INC	10/17/2018	0000463	8,447.36
EDMENTUM, INC	10/17/2018	0000463	9,430.64
FILE SAFE	10/4/2018	0000104	38.00
FILE SAFE	11/7/2018	0001368	38.50
FILE SAFE	11/7/2018	0001387	6.50
FILE SAFE	12/6/2018	0002668	38.50
FRANKENMUTH CONVENTION & VISITOR'S BUREAU INC	11/7/2018	0001366	18.00
FRANKENMUTH CONVENTION & VISITOR'S BUREAU INC	11/7/2018	0001369	312.00
FULLERTON TOOL COMPANY	10/25/2018	0000774	37,185.67
G.E. INSULATION COMPANY	10/31/2018	0000944	8,108.78
GLBEC / SVSU	10/4/2018	0000109	70.00
GLBEC / SVSU	12/26/2018	0003479	250.00
GLBMA / SVSU	10/24/2018	0000691	20.00
GRATIOT AREA CHAMBER OF COMMERCE	10/24/2018	0000743	275.00
GRATIOT-ISABELLA RESD	10/25/2018	0000760	116,587.00
GRATIOT-ISABELLA RESD	11/21/2018	0001986	73,944.00
GRATIOT-ISABELLA RESD	12/19/2018	0003302	69,397.00
GRATIOT-ISABELLA RESD	10/24/2018	0000646	20,728.00
GRATIOT-ISABELLA RESD	10/25/2018	0000760	43,810.00
GRATIOT-ISABELLA RESD	10/25/2018	0000772	3,993.00
GRATIOT-ISABELLA RESD	11/7/2018	0001380	150.00
GRATIOT-ISABELLA RESD	11/21/2018	0001986	16,405.00
GRATIOT-ISABELLA RESD	12/19/2018	0003302	33,284.00



**GREAT LAKES BAY MICHIGAN WORKS!  
REORT OF CLAIMS PAID  
10/01/2018 THROUGH 12/31/2018**

GREAT HALL BANQUET & CONVENTION CENTER	12/19/2018	0003301	3,158.60
GREAT LAKES BAY REGIONAL FOUNDATION	10/31/2018	0000949	1,000.00
JONES, KANISHA	10/31/2018	0000926	27.25
JONES, KANISHA	12/6/2018	0002636	16.35
KLEEKAMP, LISA	11/7/2018	0001392	96.75
KLEEKAMP, LISA	12/6/2018	0002634	91.84
KONICA MINOLTA BUSINESS SOLUTIONS	10/24/2018	0000741	83.66
KONICA MINOLTA BUSINESS SOLUTIONS	11/7/2018	0001382	119.83
KONICA MINOLTA BUSINESS SOLUTIONS	11/7/2018	0001388	38.23
KONICA MINOLTA BUSINESS SOLUTIONS	12/12/2018	0002966	118.72
KONICA MINOLTA BUSINESS SOLUTIONS	12/12/2018	0002968	150.72
MAIL ROOM SERVICE CENTER	11/14/2018	0001662	50.53
MAIL ROOM SERVICE CENTER	12/12/2018	0002989	75.67
MANPOWER INC. OF TOLEDO	11/19/2018	0001895	1,809.00
MANPOWER INC. OF TOLEDO	11/20/2018	0001953	670.00
MANPOWER INC. OF TOLEDO	12/12/2018	0002972	2,110.50
MICHIGAN MANUFACTURERS ASSOCIATION	12/26/2018	0003472	560.00
MICHIGAN WORKS!	10/10/2018	0000208	10.00
MICHIGAN WORKS!	10/24/2018	0000653	10.00
MICHIGAN WORKS!	10/24/2018	0000665	160.00
MICHIGAN WORKS!	11/28/2018	0002165	10.00
MICHIGAN WORKS!	11/28/2018	0002166	12.00
MICHIGAN WORKS!	12/12/2018	0003004	90.00
MIDLAND AREA CHAMBER OF COMMERCE	11/7/2018	0001372	375.00
MIDLAND AREA CHAMBER OF COMMERCE	11/7/2018	0001386	3,000.00
MIDLAND DAILY NEWS	12/12/2018	0003001	85.50
MIDLAND TOWNE CENTER LLC	10/24/2018	0000742	316.05
MIDLAND TOWNE CENTER LLC	10/17/2018	0000447	10,745.70
MIDLAND TOWNE CENTER LLC	11/14/2018	0001651	10,745.70
MIDLAND TOWNE CENTER LLC	11/14/2018	0001656	316.05
MIDLAND TOWNE CENTER LLC	11/14/2018	0001659	10,745.70
MIDLAND TOWNE CENTER LLC	11/14/2018	0001651	1,154.30
MIDLAND TOWNE CENTER LLC	11/14/2018	0001656	33.95
MIDLAND TOWNE CENTER LLC	11/14/2018	0001659	1,154.30
MIDLAND TOWNE CENTER LLC	12/5/2018	0002575	1,154.30
MIDLAND TOWNE CENTER LLC	12/5/2018	0002575	10,745.70
MLIVE MEDIA GROUP	12/12/2018	0003000	105.77
NETSOURCE ONE, INC	11/8/2018	0001447	5,325.00
NETSOURCE ONE, INC	11/8/2018	0001448	3,356.25
NETSOURCE ONE, INC	11/8/2018	0001452	10,711.07
NETSOURCE ONE, INC	11/15/2018	0001721	3,049.69
NETSOURCE ONE, INC	12/12/2018	0002971	5,325.00
NETSOURCE ONE, INC	12/12/2018	0002973	2,207.00
NETSOURCE ONE, INC	12/12/2018	0002991	2,225.00
NETSOURCE ONE, INC	12/19/2018	0003303	1,834.94
NEXTEER AUTOMOTIVE CORP	10/31/2018	0000932	266,382.18
OFFICE DEPOT	11/2/2018	0001090	816.39
OFFICE DEPOT	12/6/2018	0002643	95.62
PINNACLE DESIGN	10/17/2018	0000425	625.00
PINNACLE DESIGN	10/17/2018	0000428	59,720.60
PINNACLE DESIGN	12/6/2018	0002673	983.37
PINNACLE DESIGN	12/6/2018	0002674	728.83
PINNACLE DESIGN	12/19/2018	0003320	161.56
PNC BANK	12/3/2018	0002433	34.72
PNC BANK	12/3/2018	0002433	4,637.99
PRINGLE, AMY	11/7/2018	0001389	19.62
QUICK RELIABLE PRINTING	11/7/2018	0001373	5.25
RISHKO, CHRISTOPHER	11/1/2018	0000971	632.75
RISHKO, CHRISTOPHER	12/6/2018	0002631	528.11
ROAD RUNR MAINTENANCE INC	10/4/2018	0000108	2,628.38
ROAD RUNR MAINTENANCE INC	10/4/2018	0000117	2,628.38



**GREAT LAKES BAY MICHIGAN WORKS!**  
**REORT OF CLAIMS PAID**  
**10/01/2018 THROUGH 12/31/2018**

ROAD RUNR MAINTENANCE, INC	10/4/2018	0000108	130.58
ROAD RUNR MAINTENANCE, INC	11/7/2018	0001408	130.58
ROAD RUNR MAINTENANCE, INC	11/7/2018	0001408	1,215.57
ROAD RUNR MAINTENANCE, INC	11/7/2018	0001409	266.04
ROAD RUNR MAINTENANCE, INC	11/8/2018	0001422	2,628.38
ROAD RUNR MAINTENANCE, INC	12/6/2018	0002617	1,215.57
ROAD RUNR MAINTENANCE, INC	12/6/2018	0002621	2,628.38
ROAD RUNR MAINTENANCE, INC	12/6/2018	0002617	130.58
SAGINAW COUNTY BUSINESS & EDUCATION PARTNERSHIP	11/15/2018	0001726	7,418.48
SAGINAW COUNTY BUSINESS & EDUCATION PARTNERSHIP	12/12/2018	0002978	10,184.55
SAGINAW COUNTY CHAMBER OF COMMERCE	12/6/2018	0002629	45.00
SAGINAW COUNTY CHAMBER OF COMMERCE	12/12/2018	0003009	349.00
SAGINAW KNITTING MILLS, INC	11/7/2018	0001363	960.00
SANDERS, ESTHER	10/31/2018	0000953	175.77
SHAY WATER CO., INC.	11/7/2018	0001381	45.50
SHAY WATER CO., INC.	12/12/2018	0002970	39.75
SHEETS, BRIAN	12/12/2018	0002984	43.60
SHIELDS FIRE PROTECTION	12/19/2018	0003307	85.00
STAPLES ADVANTAGE	11/5/2018	0001131	929.88
STAPLES ADVANTAGE	12/6/2018	0002666	81.83
STATE OF MICHIGAN	10/24/2018	0000641	3.26
STATE OF MICHIGAN	10/24/2018	0000641	279.67
STATE OF MICHIGAN	11/28/2018	0002189	67.76
STATE OF MICHIGAN	11/28/2018	0002189	682.62
SVRC INDUSTRIES, INC.	10/17/2018	0000430	145,291.48
SVRC INDUSTRIES, INC.	11/7/2018	0001365	1,855.96
SVRC INDUSTRIES, INC.	11/7/2018	0001365	1,815.68
SVRC INDUSTRIES, INC.	11/15/2018	0001727	148,013.22
SVRC INDUSTRIES, INC.	11/15/2018	0001727	130,115.26
SVRC INDUSTRIES, INC.	12/13/2018	0003067	157,972.58
SVRC INDUSTRIES, INC.	12/13/2018	0003067	132,594.62
TELNET WORLDWIDE, INC.	10/11/2018	0000258	378.99
TELNET WORLDWIDE, INC.	11/15/2018	0001724	404.87
TELNET WORLDWIDE, INC.	12/19/2018	0003305	413.07
THE BARCKHOLTZ GROUP	11/8/2018	0001444	4,154.03
THE BARCKHOLTZ GROUP	11/8/2018	0001444	2,878.37
THE BARCKHOLTZ GROUP	12/12/2018	0002990	3,294.53
THE BARCKHOLTZ GROUP	12/12/2018	0002992	95.00
THE BARCKHOLTZ GROUP	12/12/2018	0002993	124.06
THE BARCKHOLTZ GROUP	12/12/2018	0002997	2,579.61
THE BARCKHOLTZ GROUP	12/12/2018	0002990	2,282.80
THE BARCKHOLTZ GROUP	12/12/2018	0002993	20.14
THE BARCKHOLTZ GROUP	12/12/2018	0002997	1,787.43
THE BUG GUYS	10/22/2018	0000568	105.00
THE BUG GUYS	11/5/2018	0001156	105.00
THE BUG GUYS	12/10/2018	0002874	105.00
UMA LANGUAGE SERVICES	10/25/2018	0000747	279.95
UNIVERSAL AIR, INC.	10/25/2018	0000769	490.30
VERIZON WIRELESS	10/22/2018	0000537	1,202.06
VERIZON WIRELESS	11/20/2018	0001971	606.71
VERIZON WIRELESS	12/14/2018	0003168	896.64
VOICE FOR HEARING IMPAIRED	11/21/2018	0001987	128.27
WALKER, SARAH	12/6/2018	0002669	39.60
WENZEL, KRISTEN	11/7/2018	0001396	711.10
WENZEL, KRISTEN	12/6/2018	0002639	447.99
WINDSTREAM	11/7/2018	0001403	479.71
WINDSTREAM	12/6/2018	0002648	479.71





A report by  
Great Lakes Bay Michigan Works  
CEO Chris Rishko

**MICHIGAN**  
**WORKS!**  
Great Lakes Bay Region